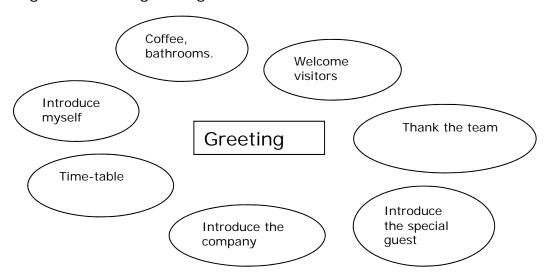
TAKEAWAYS

Sentence beginnings to create a "sub-tone"

```
Just imagine, ...
Did you know...
Best of all ...
Just between you and me, ...
You're not going to believe this, but ...
Of course, you already know (that) ...
No-one believes me when I say this, but ...
I can hardly believe it myself - ...
One thing is for sure: ...
Would you have thought it possible? ...
Please, believe me...
I find it very impressive (that) ...
Finally! ...
You should't ask so stupid....
I've just realized, ...
Hurry up, because...
What are you waiting for?
You don't believe me, don't you?
It is just awesome...
I'm so surprised that...
Thank God! ...
Now it is dawning on me...
I will convince you...
I don't really mind either way, but ...
Everyone, can I have your attention please? ...
I'll say it slowly so you can take it down word for word: ...
They did it! ...
This is the last time I'm going to say this: ...
What? You can't mean (that) ...
End of the discussion...
You'll see soon enough. ...
I'm begging you – please listen! ...
All right. I'll say it again: ...
You go there at once!
After all, I like it!
My god, you are so silly...
Once more, slowly, for all the idiots: ...
You haven't thought this, right?
```

TAKEAWAYS

Star alignment for a greeting



Tips for preparation

- Practise short but often!
- Choose a new beginning every time!
- Say a few sentences on every point.
- If you think of s.th. else, add a point to your star!
- Practise out loud!
- You don't need to say always everything, which is on your card.
- No transitions between the points.
- Be personal, not factual.
- Concrete is better than abstract.
- Sequential order is boring.
- Repeat your greeting until you will enjoy it.
- All your facts are written on a card.
- You prepared the last sentence.

TAKEAWAYS

data, facts, numbers	emotions		
chronology	narratives and		
	anecdotes		
quotes	personal opinions		
ordered lists	private commentary		
diagrams	evaluations		
pictures	dialog with the		
	spectators		
graphics	provocation		
charicatures	jokes		
photos	questions for the		
	audience		
films	Storys		
signatures and logos	examples		
tables and charts	annotations		
graphs	Pictures, created by		
	words		
animations	metaphors and		
	comparisons		
comics	skits		
patterns	thought provoking		
	questions		
Multiple choice questions	Magic tricks		
Music	imitations		
L			

SEMINAR-DOCUMENTS

THE BEGINNINGS

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1. The pause

The avoidable beginning

- 2. Pull your pants up
- 3. Test the microphone
- 4. Technical test
- 5. Drink water
- 6. Arrange the stage
- 7. Walk
- 8. Play a fanfare
- 9. Rearrange the audience
- 10. Use Softener phrases
- 11. Request something
- 12. A warm welcome
- 13. Announce
- 14. Begin at the beginning
- 15. Give commands
- 16. Use dry ice
- 17. Get undressed

The classical beginnings

- 18. Introduce yourself
- 19. The greeting
- 20. Feel honoured
- 21. Say thank you
- 22. Honored guests
- 23. Be delighted
- 24. A foreign language
- 25. Before I begin...

Content beginnings

- 26. A Story
- 27. An observation
- 28. Something surprising
- 29. Reveal a secret
- 30. Give a statement
- 31. Rhetorical questions
- 32. Read something out loud
- 33. Look into the future

Linguistic beginnings

34. A metaphore

35.	A sound bite
36.	A play on words
37 .	A made up word
38.	Quotes and sayings
39 .	Telegram style
40.	A trick question
Personal be	eginnings
41.	Here and now
42.	A personal thought
43.	A personal feeling
44.	Poke fun at yourself
45 .	Dialect
Audience o	riented beginnings
46.	Sentences of your target audience
47.	Mind reading of your audience
48.	Biggest problem of your audience
49.	Emphasize things in common
Activating b	
50.	Ask for a show of hand
51.	Ask to guess an answer
52 .	The result of a survey
53.	Analyse the mixture of your audience
54.	Test the audience
55 .	Mathmatical question
56 .	An exercise
	ited beginnings
57 .	Something technical
58.	Link to the previous speaker
59.	Explain the occasion
60.	Connect to the title
61.	Last year
	to the date
62 .	What happened today in the world
63 .	Importance of the day for the audience
64.	Talk about place and time
Powerful be	
6 5.	A conundrum

Po

- 66. Humour
- Say the opposite **67**.
- 68. Do something
- 69. **Build tension**

Courageous beginnings 70.

- Praise yourself
- 71. A provocation
- **72**. Ignore the audience
- **73**. Smalltalk with the participants
- 74. Talk about yourself in the third person
- **75**. Fox the audience
- 76. Frighten the audience
- Be quiet **77**.

Beginnings for actors

- **78**. A role play
- 79. A scene or a dialog
- 80. Produce noise with the microphone
- 81. **Parody**
- 82. Make a telefone call
- Perform a mime 83.

Technical beginnings

- 84. A foto
- 85. A film
- 86. Music
- 87. **A** Caricature
- 88. A running text or scrolling text
- 89. **Draw something**
- 90. A clock starts ticking
- 91. A slideshow
- 92. Video greating
- 93. A collage of sounds

Challenging beginnings

- 94. Use a prop
- 95. Dress yourself up
- A puppet 96.
- 97. A magic trick
- 98. **Blacklight**
- 99. Implement dancing elements
- 100. A flashmob